

Final Report

United States Postal Service Contract Lifecycle Management

Washington, D.C.
September 29, 2008

*This document is confidential and is intended solely for the use and
information of the client to whom it is addressed.*



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The Postal Service Supply Management (SM) group is seeking to understand the feasibility of consolidating multiple contracting systems

- ▶ A major goal listed in the Postal Service's Strategic Transformation Plan is to increase efficiency by expanding standardization, standardize the use of actionable data and streamlining business processes
 - With consistent processes and systems within Contract Lifecycle Management and across the Postal Service, there is more flexibility with staff
 - Best practices can be shared within a centralized contracting process while still providing specialized commodity knowledge
- ▶ Contract Lifecycle Management is one of four key projects within the enterprise SOX implementation
 - The Postal Service has more policy and reporting activities to assure accountability within procurement
 - Collecting and reporting data is harder to accomplish and integrate within multiple systems with different inputs and outputs

Scope	Deliverables
<ul style="list-style-type: none">▶ Postal Service supported systems<ul style="list-style-type: none">▶ CAMS▶ TCSS▶ eFMS▶ SM contract management processes▶ SM integration with internal stakeholders	<ul style="list-style-type: none">▶ Research the current contracting authoring and management applications to determine existing business processes and workflows to create an "As-Is" environment▶ Conduct market research, identify potential BPM-type COTS solutions (both internally-hosted and Software as a Service), recommending potential solutions and providers▶ Perform TCO analysis of the solutions, and provide recommendations to the Postal Service for a "To-Be" environment.

A black and white photograph showing several long, thin, dark, vertical strips, possibly sticks or rods, arranged vertically against a white background. The strips vary in length and thickness. Some are single, while others are in pairs or small groups. They appear to be made of a dark, textured material, possibly wood or a composite material, and show signs of wear, including small holes and surface irregularities. The strips are oriented vertically, with some extending from the top to the bottom of the frame and others being shorter segments.

Postal Service

- ▶ Dean Cameron
- ▶ Joe Wojciekowski
- ▶ Dennis Renoll
- ▶ Howard Johnson
- ▶ Tim Perez
- ▶ James Fisher
- ▶ Al Novack
- ▶ Les Griffith
- ▶ Mike Miller
- ▶ Jose Carrasquillo
- ▶ Cassandra Jackson
- ▶ Regina Jones
- ▶ Ed Rinne

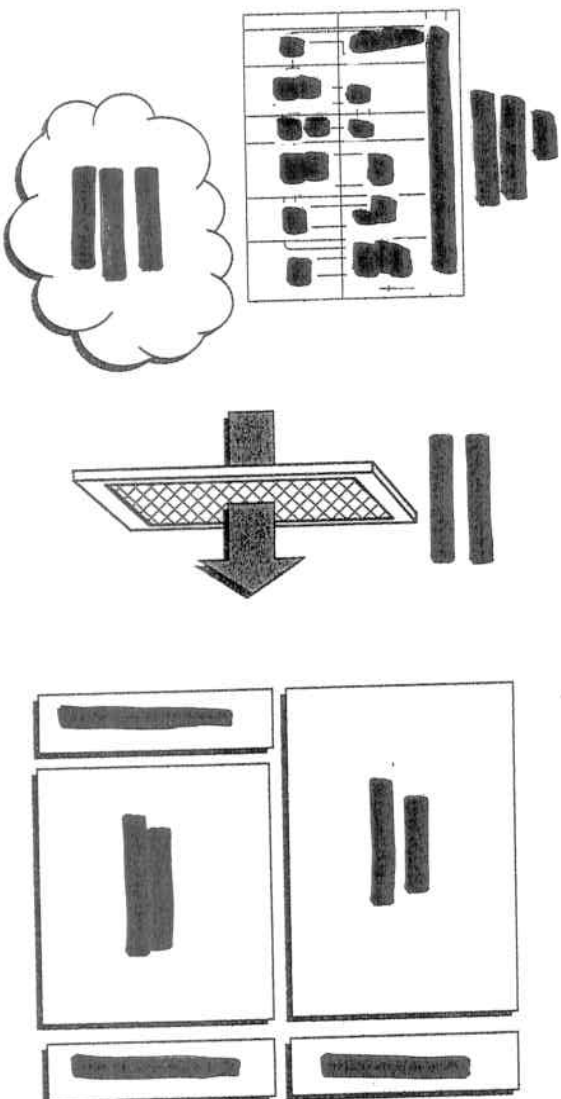


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The Postal Service Supply Management group is seeking to understand the feasibility of consolidating multiple contracting systems

- ▶ A goal of Postal Service is to reduce major inefficiencies. Having multiple processes and multiple systems is inefficient
 - Budget cuts and staff reductions are a reality
 - With consistent processes and systems across the Postal Service, there is more flexibility with staff
 - Best practices can be shared within a centralized contracting process while still providing specialized commodity knowledge
- ▶ Contract Lifecycle Management is one of four key projects within the enterprise SOX implementation
 - Postal Service has more policy and reporting activities to assure accountability within procurement
 - Collecting and reporting data is harder to accomplish and integrate within multiple systems with different inputs and outputs

Postal Service engaged Booz Allen to assess its contract management lifecycle (CLM) and to provide recommendations to address findings

- ▶ Recent organizational changes have centralized contracting within SM, however the goal of centralizing processes and systems is lagging behind in the organizational transition
- ▶ Postal Service has asked Booz Allen to assess the feasibility of consolidating three current Contract Management systems providing standardization across-the-board and resulting in a reduction of costs and supporting the overall SOX implementation.

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